

31st Annual



2019

MAY 20, 2019

ARMY NAVY

COUNTRY CLUB

ARLINGTON

VIRGINIA

JOIN US FOR THE

*Greater  
Washington  
Aviation  
Open*

A large, dark blue, semi-transparent golf ball is positioned on a dark blue tee. The background features a subtle, textured pattern of grass blades in shades of blue and green.

Charity Golf Tournament  
and Auction

**President**

Darby Becker  
*GE Aviation*

**Vice President**

John Moloney  
*Boeing*

**Secretary**

Dick DeiTos  
*MWAC*

**Treasurer**

Sam Whitehorn  
*Signal Group*

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*GAMA*

Beth Wagner  
*Aviation Week Network*

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Mary Miller  
*Signature Flight Support*

John Provenzano

Michael Robbins  
*The Moak Group*

Beth Rossman  
*Honeywell*

Don Skiados  
*Leadership Communications  
& Training*

Pete West  
*West Advocacy*



## Congressman Garret Graves

Congressman Garret Graves represents Louisiana's Sixth Congressional District in the United States House of Representatives. More than 750,000 people live in the 13 parishes that make up the sixth district, which includes most of Garret's hometown of Baton Rouge, the bulk of the Capital City's suburbs, parts of parishes along both sides of the Mississippi River to the western shores of Lake Pontchartrain and continues south through Thibodaux to Houma.

Garret is Ranking Member for the House Transportation and Infrastructure Subcommittee on Aviation for the 116th Congress and continues to serve on the House Natural Resources Committee. He was also selected to lead the Republican effort on newly established House Select Committee on Climate.

Last Congress, Graves chaired the Subcommittee on Water Resources and Environment and was instrumental in the development, passage, and enactment of a range of policy wins on rivers, levees, flood protection, coastal issues, and Corps of Engineers reforms. He also brought about critical upgrades to federal disaster response and recovery programs, streamlining FEMA operations, creating faster recoveries, and helping make communities across the nation more resilient to disaster.

In his short time in office, Garret and his team have established a record of advancing Louisiana's priorities through Congress—making a positive difference here at home.

A few more examples:

- The Washington St. Exit reconfiguration, I-10 expansions, and other road improvements underway are happening because of legislation Garret wrote, helped negotiate, and enacted in 2015.
- Garret fought to change federal law to fix the so called "duplication of benefits" fiasco for thousands of 2016 flood victims; and,
- He secured full funding for the Comite River Diversion, West Shore, and other major flood protection projects that had been stalled for decades. Now they are fast-tracked for completion—which means better protection and lower flood insurance rates for all of us.

Garret's leadership on transportation, infrastructure, energy, maritime, fisheries, coastal restoration, disaster, and other issues critical to our state's economy and way of life are an asset in Congress. He is a native of Baton Rouge, Louisiana, where he resides with his wife Carissa and their three children.

# Tournament Format and Fees

# Tournament Schedule

**GOLF** The 2019 Greater Washington Aviation Open will sell out. To ensure your spot in the 31st annual GWAO, please sign up for the tournament as soon as possible.

The format will be a shotgun start, scramble, limited to a reduced number of 216 golfers. Foursomes will be equally dispersed across the course to speed up play. Tournament hosts will form their own foursomes. Singles will be paired at the discretion of the tournament. It is important that all players register with an accurate handicap or average score to ensure competitive teams and an enjoyable tournament for everyone.

It is the team captain's (host) responsibility to see that every member's handicap is validated and posted on the scoreboard prior to the start of the tournament.

Only hosts will be listed under their corporate name. Corporations are expected to enter the tournament as hosts when playing as foursomes.

**\$650 . . . . . Single Golfer**, includes Lunch, Victory Reception, and Dinner.

**\$2,500 . . . . . Host**, if payment received by May 1. Host includes sponsorship of one hole or green, four greens fees, prominent listing in the program, signs at the tournament, and appearance on the GWAO website.

**\$2,700 . . . . . Host**, if payment received after May 1, includes the above.

## MONDAY, MAY 20, 2019

- 9:00–10:45 a.m. Tournament Registration  
9:45–10:45 a.m. Champion's Brunch  
**11:00 a.m. Please be in your cart!**  
11:15–4:30 p.m. Golf Tournament  
4:30–5:15 p.m. Victory Reception and Silent Auction  
5:15–6:30 p.m. Dinner, Trophy Presentation, Awarding of Prizes, Live Auction, and Check Presentations

## AWARDS, PRIZES, RAFFLE, AND AUCTION

- Lunch and dinners at fine D.C. restaurants
- First/Business class airline tickets around the world
- First class domestic airline tickets
- Luxury resort weekend packages
- Raffle prizes

## MORE INFORMATION

**Marti Smith**  
703.261.5025  
[msmanage10@gmail.com](mailto:msmanage10@gmail.com)  
Website: [www.gwao.org](http://www.gwao.org)

Participant Gift  
Courtesy of



Woodbury Golf Pouch/  
Scorecard Set



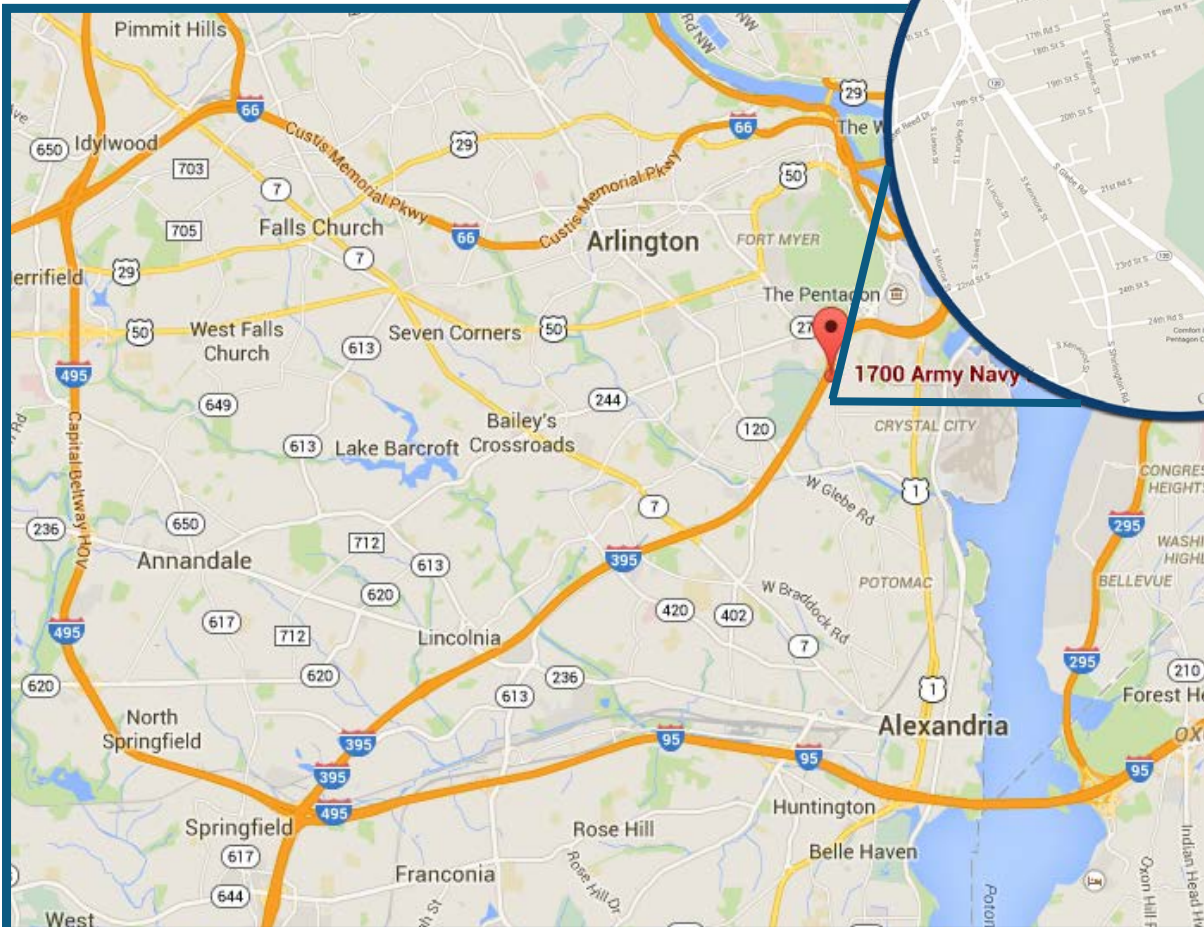
# Tournament Directions

## DIRECTIONS FROM WASHINGTON, DC:

1. Cross the 14th Street Bridge and follow the signs for 395 South.
2. Stay on 395 South until Exit 7 (Glebe Road). Exit 395 South, stay in the right exit lane and go to the traffic light.
3. At the traffic light, make a right turn on to Glebe Road.
4. Stay on Glebe Road for about ½ mile and make a right turn on to 17th Road.
5. 17th Road quickly splits into 18th Street (right) and 17th Road (left). Bear to the right, which will be 18th Street.
6. Stay on 18th Street until you see the entrance to the Army Navy Country Club.
7. The Clubhouse is straight ahead.

## DIRECTIONS FROM THE CAPITAL BELTWAY:

1. Take 395 North to Exit 7B (North Glebe Road).
2. Stay on Glebe Road for about ½ mile and make a right turn on to 17th Road.
3. 17th Road quickly splits into 18th Street (right) and 17th Road (left). Bear to the right, which will be 18th Street and is a residential area.
4. Stay on 18th Street as it will become the entrance to Army Navy Country Club.
5. The Clubhouse is straight ahead.



# 31st Annual Sponsorships

## Diamond . . . . . \$15,000

(One sponsorship available)

- Logo included on the tournament gift given to all GWAO participants.
- Complimentary golf foursome.
- Sponsor will receive reserved table for eight at Victory Reception for sponsor's use for its staff, players, and guests.
- Sponsor's name or logo in all tournament marketing material. Includes the tournament promotional and on-site brochures, website, and e-blast.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

## Victory Reception . . . . . \$12,000 Dinner

(Three sponsors available)

- Complimentary golf foursome.
- Reserved table at Victory Reception.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception. Includes the tournament promotional and onsite brochures, website, and e-blast.
- Sponsor's name or logo in all tournament marketing material.
- Bottle of wine to be served at the table.
- Complimentary golf or tennis lesson.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

## Platinum/Champions . . . . \$10,000 Luncheon

(Multiple sponsorships available)

- Complimentary golf foursome.
- Sponsor will receive reserved table for eight at Victory Reception for sponsor's use for its staff, players, and guests.
- Sponsor's name or logo in all tournament marketing material. Includes the tournament promotional and on-site brochures, website, and e-blast.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

## Grand Raffle Prize . . . . . \$7,500

(Two sponsorships available)

- Complimentary golf foursome.
- Prominent recognition at the GWAO Victory Reception and recognition as Grand Raffle Prize Sponsor.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

## Refreshments on the . . . . \$6,000 Golf Courses

(Multiple sponsorships available)

- Complimentary golf foursome.
- Signage at refreshment stations, and prominent listing in the on-site brochure.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

*continued*

# 31st Annual Sponsorships

*continued*

## Golf Ball . . . . . \$5,000

(Two sponsorships available)

- Complimentary golf foursome.
- Corporate logo placed on 200 GWAO Golf Balls distributed to all players.
- Sponsor name or logo prominently displayed on the GWAO lunch and reception.
- Listing in follow-up “thank-you” ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.



**SOLD**  
**Honeywell**

## Cocktail Reception . . . . . \$5,000

(Two sponsors)

- Complimentary golf foursome.
- Sponsor’s name or logo prominently displayed at the GWAO lunch and reception. Includes the tournament promotional and onsite brochures, website, and e-blast.
- Listing in follow-up “thank-you” ad to run in aviation trade press include *Aviation Week & Space Technology* and *Air Transport World*.

## Auction . . . . . \$5,000

(Two sponsors)

- Complimentary golf foursome.
- Sponsor recognized by MC.
- Reserved table at Victory Reception.
- Bottle of wine to be served at table.
- Sponsor’s name or logo prominently displayed at the GWAO lunch and reception. Includes the tournament promotional and onsite brochures, website, and e-blast.
- Listing in follow-up “thank-you” ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

## Friends of the GWAO . . . . . \$1,500

(Multiple sponsorships available)

- Choice of one of the following recognition opportunities:
  - Hole-in-One Insurance Sponsor
  - GWAO Photography Sponsor
  - Driving Range Sponsor
  - Victory Reception Entertainment Sponsor



- Sponsor’s name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up “thank-you” ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

## Closest-To-the-Hole or . . . . . \$250 Longest-Drive Contests

(6 Sponsorships available)

- Special recognition on the course signage and in the program.



# Official Registration Form

## 31st Annual Greater Washington Aviation Open Golf & Victory Reception

Name/Captain \_\_\_\_\_ Handicap: \_\_\_\_\_  
 Organization \_\_\_\_\_  
 Address \_\_\_\_\_  
 Telephone \_\_\_\_\_ E-mail \_\_\_\_\_

Name \_\_\_\_\_ Handicap: \_\_\_\_\_  
 Organization \_\_\_\_\_  
 Address \_\_\_\_\_  
 Telephone \_\_\_\_\_ E-mail \_\_\_\_\_

Name \_\_\_\_\_ Handicap: \_\_\_\_\_  
 Organization \_\_\_\_\_  
 Address \_\_\_\_\_  
 Telephone \_\_\_\_\_ E-mail \_\_\_\_\_

Name \_\_\_\_\_ Handicap: \_\_\_\_\_  
 Organization \_\_\_\_\_  
 Address \_\_\_\_\_  
 Telephone \_\_\_\_\_ E-mail \_\_\_\_\_

I would like the GWAO to attempt to place a Congressional or Administration guest in my foursome. I understand that doing so will limit me to three golfing slots and that placement of all Congressional and Administration guests is at the sole discretion of the GWAO.

*It is important that we have your current e-mail address and phone number.  
 Please make sure you include this information below.*

### ENCLOSED IS MY CHECK FOR:

Tax deductible donation to GWAO in lieu of participation: \$ \_\_\_\_\_

# \_\_\_\_\_ Victory Reception Guests @ \$150 \$ \_\_\_\_\_

# \_\_\_\_\_ Single Golfer(s) @ \$650 \$ \_\_\_\_\_

# \_\_\_\_\_ Host (payment received by May 1) @ \$2,500 \$ \_\_\_\_\_

# \_\_\_\_\_ Host (after May 1) @ \$2,700 \$ \_\_\_\_\_

Payment Enclosed \$ \_\_\_\_\_

### MAKE CHECKS PAYABLE TO: GREATER WASHINGTON AVIATION OPEN CREDIT CARD INFORMATION:

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Card Type:  Amex  Visa  MasterCard

Credit Card Number: \_\_\_\_\_ Verification Code: \_\_\_\_\_

Signature: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

**PLEASE MAIL TO:** Greater Washington Aviation Open  
 10221 Steamboat Landing Lane  
 Burke, VA 22015

**E-MAIL:**  
 msmanage10@gmail.com

Payments are not fully deductible as charitable contributions. Only the amount of payment that exceeds the value of the return benefit may be deductible, as follows:

	PAYMENT	COST	CHARITABLE CONTRIBUTION
Victory Reception: Guest	\$150	\$95	\$55
Golf/Reception: Player	\$650	\$425	\$225
Host	\$2,500	\$1,800	\$700

## Early Bird Special

If your payment is received by May 1, 2019, the price is \$2,500 for a foursome. After May 1, the price goes up to \$2,700.

Online registrations accepting M/C, Visa, and Amex. To register online, go to [www.gwao.org](http://www.gwao.org).

Due to the requirements of the Army Navy Country Club and contractual relations, the Greater Washington Aviation Open is not able to offer refunds for any reason. **Only registrations with full payment will be processed.**

Please consult your tax advisor if you have any questions regarding the tax treatment of your payments. The above is not intended to be tax advice. The GWAO is a 501(c)3 non-profit organization.

### OFFICE USE ONLY

DATE CK REC'D \_\_\_\_\_  
 CHECK # \_\_\_\_\_

## *Past Honorary Chairs*

- 2018 • The Honorable Jane Garvey  
and Will Ris
- 2017 • Michael P. Huerta
- 2016 • Tim Keating
- 2015 • Rep. Rick Larsen
- 2014 • Rep. Sam Graves
- 2013 • Rep. Hal Rogers
- 2012 • John E. "Jack" Potter
- 2011 • Robert "Bob" McCarthy
- 2010 • Clay Jones
- 2009 • Bruce Whitman
- 2008 • Jack Pelton
- 2007 • Pete Bunce
- 2006 • Rep. Joe Knollenberg
- 2005 • Rep. Todd Tiahrt
- 2004 • Gov. Robert Ehrlich
- 2003 • Rep. Martin Olav Sabo
- 2002 • Rep. Don Young
- 2001 • Rep. Hal Rogers
- 2000 • Lynne Russell
- 1999 • Rep. Jimmy Duncan
- 1998 • Sen. Wendell H. Ford
- 1997 • Jim McLean
- 1996 • John Feinstein
- 1995 • Rep. Jimmy Duncan
- 1994 • Rep. Norman Mineta
- 1993 • Rep. Bob Carr
- 1992 • Sen. Conrad Burns
- 1991 • Rep. William F. Clinger, Jr.
- 1990 • Rep. James L. Oberstar
- 1989 • Sen. Wendell H. Ford

## *Past Hosts and Sponsors*

- A4A
- ALPA
- American Airlines
- Boeing
- Delta Air Lines
- Elbit America
- Etihad Airways
- Flight Safety
- GAMA
- Garmin
- GE Aviation
- Gulfstream
- Hawaiian Airlines
- Honeywell
- jetBlue Airways
- Lockheed Martin
- Lufthansa
- NBAA
- Rockwell Collins
- Signature Flight Support
- Swiss
- United Airlines





Airlink, based in Washington, DC, is the aviation industry’s disaster response organization. Since its founding by ISTAT in 2010, Airlink has worked with a growing network of airline partners to respond to rapid-onset disasters and other humanitarian crises, delivering 4,000+ relief workers and 3,000,000+ pounds of relief supplies to aid millions of people around the world. Airlink has led the industry’s response to historic events around the globe including the 2010 Haiti earthquake, the Ebola epidemic in West Africa in 2014, the 2015 Nepal earthquake, and 2017 hurricanes in the U.S. and the Caribbean.

Utilizing the power of aviation as a force for good, Airlink works with airline partners and industry supporters to deliver logistical expertise and transportation response in the wake of natural disaster and other humanitarian crises. This translates into rapidly and effectively using airlift to support 80 nonprofit organizations providing relief workers and supplies to aid people in communities affected by disaster in having clean water, getting medical attention, securing shelter, and more.

[www.AirlinkFlight.org](http://www.AirlinkFlight.org)



Veterans Airlift Command provides free air transportation to post-9/11 combat wounded and their families for medical and other compassionate purposes through a national network of volunteer aircraft owners and pilots.



Since its inception in 2006, the VAC has recruited over 2,000 aircraft owners and pilots across the country and coordinated flights for some 7,000 passengers over 3.5 million miles with a staff of three.

Our volunteers report that serving these wounded heroes ranks at the top of their flying experiences. Our passengers are simply amazed that this kind of care and personal attention is freely given. This is a mission where love for flying can be combined with individual involvement in a very uplifting charity (we call it “pay back”).

**They’ve got heart. They need wings!**

FOR MORE INFORMATION CONTACT: Marti Smith | 703.261.5025 | [msmanage10@gmail.com](mailto:msmanage10@gmail.com) | [www.gwao.org](http://www.gwao.org)