

30th Annual



2018

JUNE 11, 2018

ARMY NAVY

COUNTRY CLUB

ARLINGTON

VIRGINIA

JOIN US FOR THE

*Greater
Washington
Aviation
Open*

A large, dark blue golf ball is positioned on a dark blue tee, set against a background of grass. The ball is the central focus of the lower half of the page.

Charity Golf Tournament
and Auction

Welcome

Friends,

Thank you for your continued support of the Greater Washington Aviation Open (GWAO). The 30th Annual GWAO will be held Monday, June 11, 2018, at the Arlington Campus of the Army Navy Country Club.

Since its inception, the GWAO has served two purposes: one, to support worthwhile charities and two, to bring together aviation industry leaders for a day of fun, friendship, and camaraderie. We are confident that the 2018 tournament will once again prove to be a great opportunity to catch up with old friends, make new ones, and support two great charitable organizations.

Proceeds of this year's tournament will support the 501(c)(3) Veteran's Airlift Command and a new addition to our tournament, the 501(c)(3) Airlink. Both of these aviation-related organizations are doing excellent charitable work and we look forward to sharing their stories with you.

We are also pleased to announce that this year we have not one, but two, Honorary Chairs—Will Ris and Jane Garvey. We look forward to seeing them and you, at this year's event.

Since 1988 the Greater Washington Aviation Open has raised over \$2 million for deserving charities and with your help and support we look forward to adding to that total this year.

We hope you will make plans to join us at Army Navy on June 11, "Fore a Great Time, Fore a Great Cause."

The GWAO Board of Directors

Board of Directors



**The Honorable
Jane Garvey**

2018 Honorary Co-Chair

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GE Aviation

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John Moloney
Boeing

Secretary
Dick DeiTos
MWAC

Treasurer
Sam Whitehorn
Signal Group

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GAMA

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Aviation Week Network

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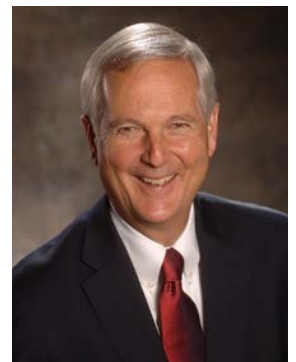
Mary Miller
Signature Flight Support

Michael Robbins
The Moak Group

Beth Rossman
Honeywell

Don Skiados
*Leadership
Communications &
Training*

Pete West
West Advocacy



Mr. Will Ris

2018 Honorary Co-Chair

Tournament Format and Fees

Tournament Schedule

GOLF The 2018 Greater Washington Aviation Open will sell out. To ensure your spot in the 30th annual GWAO, please sign up for the tournament as soon as possible.

The format will be a shotgun start, scramble, limited to a reduced number of 216 golfers. Foursomes will be equally dispersed across the course to speed up play. Tournament hosts will form their own foursomes. Singles will be paired at the discretion of the tournament. It is important that all players register with an accurate handicap or average score to ensure competitive teams and an enjoyable tournament for everyone.

It is the team captain's (host) responsibility to see that every member's handicap is validated and posted on the scoreboard prior to the start of the tournament.

Only hosts will be listed under their corporate name. Corporations are expected to enter the tournament as hosts when playing as foursomes.

\$650 Single Golfer, includes Lunch, Victory Reception, and Dinner.

\$2,500 Host, if payment received by May 1. Host includes sponsorship of one hole or green, four greens fees, prominent listing in the program, signs at the tournament, and appearance on the GWAO website.

\$2,700 Host, if payment received after May 1, includes the above.

MONDAY, JUNE 11, 2018

- 9:00–10:45 a.m. Tournament Registration
9:45–10:45 a.m. Champion's Brunch
11:00 a.m. Please be in your cart!
11:15–4:30 p.m. Golf Tournament
4:30–5:15 p.m. Victory Reception and Silent Auction
5:15–6:30 p.m. Dinner, Trophy Presentation, Awarding of Prizes, Live Auction, and Check Presentations

AWARDS, PRIZES, RAFFLE, AND AUCTION

- Lunch and dinners at fine D.C. restaurants
- First/Business class airline tickets around the world
- Jaguar vehicle complements of Manhattan Bethesda Jaguar
- First class domestic airline tickets
- Luxury resort weekend packages
- Raffle prizes

MORE INFORMATION

Marti Smith
703.261.5025
msmanage@cox.net
Website: www.gwao.org

2018
Tournament
Gift

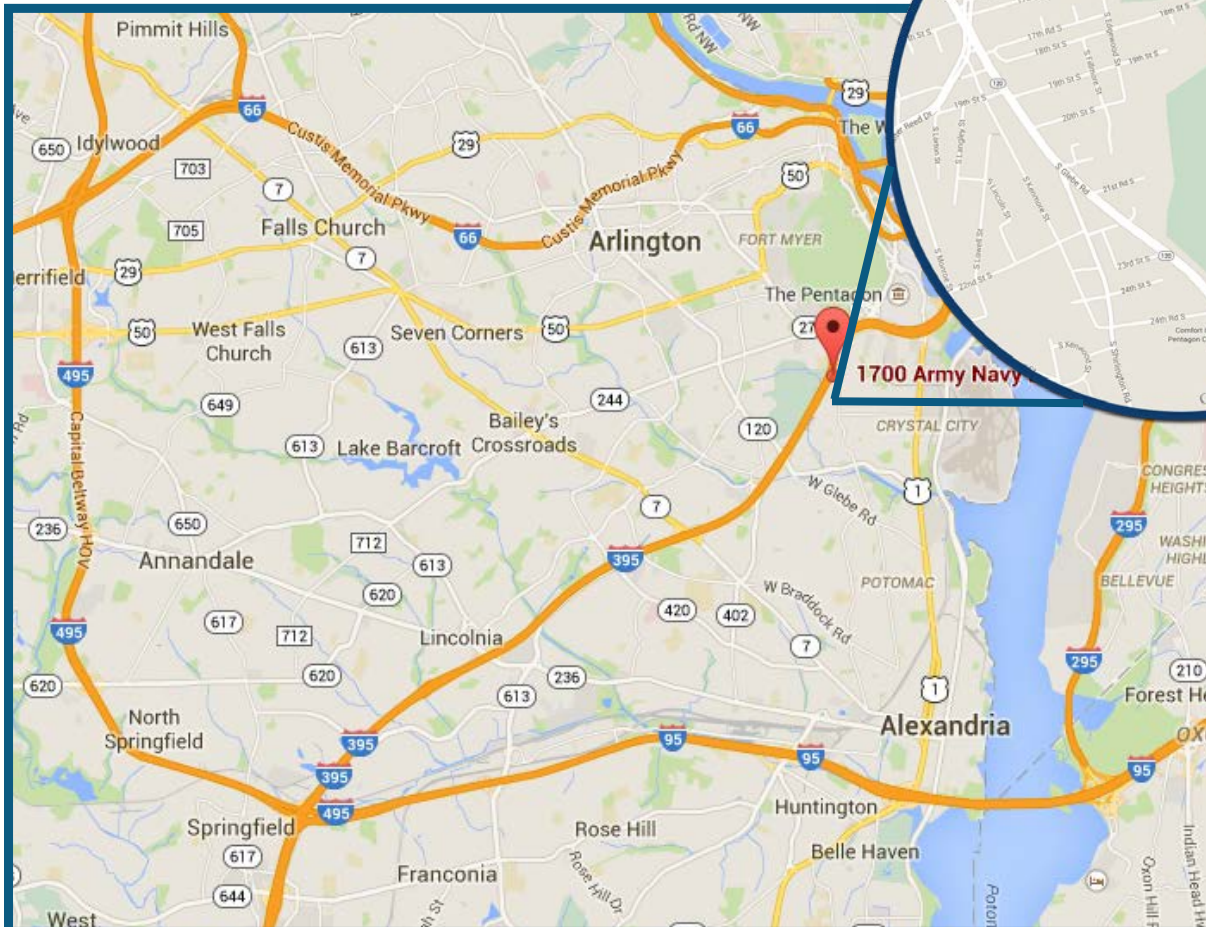
Tournament Directions

DIRECTIONS FROM WASHINGTON, DC:

1. Cross the 14th Street Bridge and follow the signs for 395 South.
2. Stay on 395 South until Exit 7 (Glebe Road). Exit 395 South, stay in the right exit lane and go to the traffic light.
3. At the traffic light, make a right turn on to Glebe Road.
4. Stay on Glebe Road for about ½ mile and make a right turn on to 17th Road.
5. 17th Road quickly splits into 18th Street (right) and 17th Road (left). Bear to the right, which will be 18th Street.
6. Stay on 18th Street until you see the entrance to the Army Navy Country Club.
7. The Clubhouse is straight ahead.

DIRECTIONS FROM THE CAPITAL BELTWAY:

1. Take 395 North to Exit 7B (North Glebe Road).
2. Stay on Glebe Road for about ½ mile and make a right turn on to 17th Road.
3. 17th Road quickly splits into 18th Street (right) and 17th Road (left). Bear to the right, which will be 18th Street and is a residential area.
4. Stay on 18th Street as it will become the entrance to Army Navy Country Club.
5. The Clubhouse is straight ahead.



30th Annual Sponsorships

Diamond \$15,000

(One sponsorship available)

- Logo included on the tournament gift given to all GWAO participants.
- Complimentary golf foursome.
- Sponsor will receive reserved table for eight at Victory Reception for sponsor's use for its staff, players, and guests.
- Sponsor's name or logo in all tournament marketing material. Includes the tournament promotional and on-site brochures, website, and e-blast.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

Victory Reception \$12,000 Dinner

(Three sponsors available)

- Complimentary golf foursome.
- Reserved table at Victory Reception.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception. Includes the tournament promotional and onsite brochures, website, and e-blast.
- Sponsor's name or logo in all tournament marketing material.
- Bottle of wine to be served at the table.
- Complimentary golf or tennis lesson.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

Platinum/Champions \$10,000 Luncheon

(Multiple sponsorships available)

- Complimentary golf foursome.
- Sponsor will receive reserved table for eight at Victory Reception for sponsor's use for its staff, players, and guests.
- Sponsor's name or logo in all tournament marketing material. Includes the tournament promotional and on-site brochures, website, and e-blast.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

Grand Raffle Prize. \$7,500

(Two sponsorships available)

- Complimentary golf foursome.
- Prominent recognition at the GWAO Victory Reception and recognition as Grand Raffle Prize Sponsor.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

Refreshments on the \$6,000 Golf Courses

(Multiple sponsorships available)

- Complimentary golf foursome.
- Signage at refreshment stations, and prominent listing in the on-site brochure.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

continued

30th Annual Sponsorships

continued

Golf Ball \$5,000

(Two sponsorships available)

- Complimentary golf foursome.
- Corporate logo placed on 200 GWAO Golf Balls distributed all day.
- Sponsor name or logo prominently displayed on the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.



SOLD

Honeywell

Cocktail Reception \$5,000

(Two sponsors)

- Complimentary golf foursome.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception. Includes the tournament promotional and onsite brochures, website, and e-blast.
- Listing in follow-up "thank-you" ad to run in aviation trade press include *Aviation Week & Space Technology* and *Air Transport World*.

Auction \$5,000

(Two sponsors)

- Complimentary golf foursome.
- Sponsor recognized by MC.
- Reserved table at Victory Reception.
- Bottle of wine to be served at table.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception. Includes the tournament promotional and onsite brochures, website, and e-blast.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

Friends of the GWAO \$1,500

(Multiple sponsorships available)

- Choice of one of the following recognition opportunities:

- Hole-in-One Insurance Sponsor

- GWAO Photography Sponsor



- Driving Range Sponsor



- Victory Reception Entertainment Sponsor



- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

Closest-To-the-Hole or \$250 Longest-Drive Contests

(6 Sponsorships available)

- Special recognition on the course signage and in the program.

*Participant Gift
Courtesy of*

**METROPOLITAN
WASHINGTON
AIRPORTS AUTHORITY**



Official Registration Form

30th Annual Greater Washington Aviation Open Golf & Victory Reception

Name/Captain _____ Handicap: _____
 Organization _____
 Address _____
 Telephone _____ E-mail _____

Name _____ Handicap: _____
 Organization _____
 Address _____
 Telephone _____ E-mail _____

Name _____ Handicap: _____
 Organization _____
 Address _____
 Telephone _____ E-mail _____

Name _____ Handicap: _____
 Organization _____
 Address _____
 Telephone _____ E-mail _____

I would like the GWAO to attempt to place a Congressional or Administration guest in my foursome. I understand that doing so will limit me to three golfing slots and that placement of all Congressional and Administration guests is at the sole discretion of the GWAO.

*It is important that we have your current e-mail address and phone number.
 Please make sure you include this information below.*

ENCLOSED IS MY CHECK FOR:

Tax deductible donation to GWAO in lieu of participation: \$ _____

_____ Victory Reception Guests @ \$150 \$ _____

_____ Single Golfer(s) @ \$650 \$ _____

_____ Host (payment received by May 1) @ \$2,500 \$ _____

_____ Host (after May 1) @ \$2,700 \$ _____

Payment Enclosed \$ _____

MAKE CHECKS PAYABLE TO: GREATER WASHINGTON AVIATION OPEN CREDIT CARD INFORMATION:

Name: _____

Address: _____

Card Type: Amex Visa MasterCard

Credit Card Number: _____ Verification Code: _____

Signature: _____ Expiration Date: _____

PLEASE MAIL TO: Greater Washington Aviation Open
 10221 Steamboat Landing Lane
 Burke, VA 22015

E-MAIL:
 msmanage@cox.net

Payments are not fully deductible as charitable contributions. Only the amount of payment that exceeds the value of the return benefit may be deductible, as follows:

	PAYMENT	COST	CHARITABLE CONTRIBUTION
Victory Reception: Guest	\$150	\$95	\$55
Golf/Reception: Player	\$650	\$425	\$225
Host	\$2,500	\$1,800	\$700

Early Bird Special

If your payment is received by May 1, 2018, the price is \$2,500 for a foursome. After May 1, the price goes up to \$2,700.

Online registrations accepting M/C, Visa, and Amex. To register, online go to www.gwao.org.

Due to the requirements of the Army Navy Country Club and contractual relations, the Greater Washington Aviation Open is not able to offer refunds for any reason. **Only registrations with full payment will be processed.**

Please consult your tax advisor if you have any questions regarding the tax treatment of your payments. The above is not intended to be tax advice. The GWAO is a 501(c)3 non-profit organization.

OFFICE USE ONLY

DATE CK REC'D _____
 CHECK # _____

Past Honorary Chairs

Past Hosts and Sponsors

2017 • Michael P. Huerta
2016 • Tim Keating
2015 • Rep. Rick Larsen
2014 • Rep. Sam Graves
2013 • Rep. Hal Rogers
2012 • John E. "Jack" Potter
2011 • Robert "Bob" McCarthy
2010 • Clay Jones
2009 • Bruce Whitman
2008 • Jack Pelton
2007 • Pete Bunce
2006 • Rep. Joe Knollenberg
2005 • Rep. Todd Tiahrt
2004 • Gov. Robert Ehrlich
2003 • Rep. Martin Olav Sabo
2002 • Rep. Don Young
2001 • Rep. Hal Rogers
2000 • Lynne Russell
1999 • Rep. Jimmy Duncan
1998 • Sen. Wendell H. Ford
1997 • Jim McLean
1996 • John Feinstein
1995 • Rep. Jimmy Duncan
1994 • Rep. Norman Mineta
1993 • Rep. Bob Carr
1992 • Sen. Conrad Burns
1991 • Rep. William F. Clinger, Jr.
1990 • Rep. James L. Oberstar
1989 • Sen. Wendell H. Ford

A4A
ALPA
American Airlines
Boeing
Delta Air Lines
Etihad Airways
Excelis
Flight Safety
GAMA
Garmin
GE Aviation
Gulfstream
Hawaiian Airlines
Honeywell
jetBlue Airways
Lockheed Martin
Lufthansa
NBAA
Rockwell Collins
Signature Flight Support
Swiss
United Airlines

Honorary 2018 Co-Chairs



The Honorable Jane F. Garvey

North America Chairman

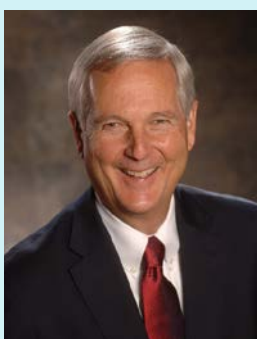
Jane Garvey's distinguished career in top leadership roles in U.S. government and within the broader public and private sectors of transportation and infrastructure is widely recognized and she is a known thought leader in the industry globally.

Currently, Ms. Garvey is the North America Chairman of Meridiam, the largest investor of public partnerships (P3s) in the U.S. with landmark transactions around the world. During her career in public service, Ms. Garvey served as the 14th Administrator of the Federal Aviation Administration (FAA) from August 1997 to August 2002. She was the first FAA administrator to serve a full five-year term and also the first female to lead the agency.

As Administrator of the FAA, Ms. Garvey guided the agency through many safety and modernization milestones. She led the FAA through the extraordinarily formidable events of September 11, 2001 with compassion and assurance of mission. She also pioneered the FAA through Y2K preparation and implementation and is known for her deliberate collaboration and ability to bring all stakeholders together.

Ms. Garvey is recognized for her breadth of experience at all levels of government. She served as Acting Administrator and Deputy Administrator of the Federal Highway Administration (FHWA). Among her accomplishments at FHWA, she conceived and developed the Innovative Financing Initiative—properly named GARVEE bonds, enabling states to use federal highway funds more effectively.

Throughout her career, Ms. Garvey has received numerous awards of distinction and recognition for her leadership and public service. In 2003, she joined several pioneers in aviation who were honored as the 100 Heroes in Aviation History as part of the First Flight Centennial Celebration in Kitty Hawk, North Carolina. Ms. Garvey has also received the Woman of the Year Award from Women in Transportation and Women in Politics and the L. Welch Pogue Lifetime Achievement Award from the International Aviation Club Board of Governors in Washington. Ms. Garvey serves on several boards including the Bipartisan Policy Center (BPC) and United Airlines Supervisory Board. Ms. Garvey also serves as the Chairman of the U.S. Department of Commerce's Investment Advisory Council (IAC).



Mr. Will Ris

Will Ris has been a fixture in the aviation community since 1975, when he first began working as a young attorney at the Civil Aeronautics Board. He went on to help craft the Airline Deregulation Act of 1978, during his 5 years as a counsel to the Senate Committee on Commerce, Science and Transportation. He spent the next 13 years at Wexler, Walker, working with a wide range of clients, including American Airlines.

In 1996, Will joined American, directing all government affairs activities with Congress, federal agencies, and foreign governments. He also was a member of the American's executive leadership team.

In October 2017, he was appointed by Transportation Secretary Chao to the FAA's Management Advisory Council.

Will served for a decade as Chairman of the Board of the Green Door Behavioral Health Center, a nationally-recognized organization that provided people with mental illness the resources and support to recover, live, and work in their community. He currently is a member of the Executive Committee of the Board for the American Association of People

with Disabilities, the largest membership organization of people with disabilities in the country. He also has served on the Boards of Ford's Theater and the Woolly Mammoth Theater in Washington, D.C.

Will continues to serve on the Board of Directors of the Advanced Navigation & Positioning Corporation in Hood River, Oregon, an aerospace avionics manufacturer. In addition, he serves on the Government Advisory Board of Aireon, Inc., a company that is in the process of deploying a satellite-based system capable of tracking and monitoring aircraft around the globe in real-time.

Born and raised in Denver, Colorado, he received a BA from Northwestern University in 1969, a MA degree from Johns Hopkins University School of Advanced International Studies in 1971, a JD degree from the University of Denver College of Law in 1974, and an LLM degree from Georgetown University College of Law in 1978.

Mr. Ris and his spouse, Nancy Dorn, a former executive at GE, have four children between them.



Airlink, based in Washington, DC, is the aviation industry's disaster response organization. Since its founding by ISTAT in 2010, Airlink has worked with a growing network of airline partners to respond to rapid-onset disasters and other humanitarian crises, delivering 4,000+ relief workers and 3,000,000+ pounds of relief supplies to aid millions of people around the world. Airlink has led the industry's response to historic events around the globe including the 2010 Haiti earthquake, the Ebola epidemic in West Africa in 2014, the 2015 Nepal earthquake, and 2017 hurricanes in the U.S. and the Caribbean.

Utilizing the power of aviation as a force for good, Airlink works with airline partners and industry supporters to deliver logistical expertise and transportation response in the wake of natural disaster and other humanitarian crises. This translates into rapidly and effectively using airlift to support 80 nonprofit organizations providing relief workers and supplies to aid people in communities affected by disaster in having clean water, getting medical attention, securing shelter, and more.

www.AirlinkFlight.org



Veterans Airlift Command provides free air transportation to post-9/11 combat wounded and their families for medical and other compassionate purposes through a national network of volunteer aircraft owners and pilots.



Since its inception in 2006, the VAC has recruited over 2,000 aircraft owners and pilots across the country and coordinated flights for some 7,000 passengers over 3.5 million miles with a staff of three.

Our volunteers report that serving these wounded heroes ranks at the top of their flying experiences. Our passengers are simply amazed that this kind of care and personal attention is freely given. This is a mission where love for flying can be combined with individual involvement in a very uplifting charity (we call it "pay back").

They've got heart. They need wings!

FOR MORE INFORMATION CONTACT: Marti Smith | 703.261.5025 | msmanage@cox.net | www.gwao.org